# **Dushyant Khandge**

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#### **SUMMARY**

Creative strategist and agency leader with over two decades of experience driving impactful campaigns across diverse sectors, including entertainment, fashion, retail, and corporate. Known for a sharp ideation edge and the ability to bridge creative vision with business outcomes, I have led crossfunctional teams, built client relationships, and delivered innovative multi-channel strategies at scale.

#### **Industries and Clients:**

• TV: 9+ channels in 3 languages

- Films: Viacom18, Dharma Productions, FOX Star, Balaji, Venus, Maddok, Illumanati, UV Creations
- OTT: Amazon Prime, Netflix, Hotstar
- Radio: Radio Mirchi 98.3, Love FM, ISHQ FM
- Fashion & Retail: Vero Moda, Only, Jack and Jones, FCUK, Zegna, Paul and Shark Corporate: Nerolac, Birla Opus Paints, Flipkart, Motorola TV, MasterChef Appliances, Crompton, Green Ply, Legrand Switches

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#### **WORK EXPERIENCE**

#### **Account Director + Partner.**

#### 7th Sense LLC | Mumbai | Feb 2021- Present

- Built and led high-performing servicing teams from scratch, overseeing full-cycle recruitment and onboarding.
- Designed and implemented streamlined processes that improved project turnaround time by 30%.
- Served as the primary point of contact in the escalation matrix for all clients, as well as for internal creative and client servicing teams.
- Established creative quality benchmarks and review systems to maintain brand consistency and innovation

## Account Director - Films & OTT.

# Marching Ants | Mumbai | 2019 - 2021

- Spearheaded OTT marketing campaigns for Amazon Prime, Hotstar, and Viacom18, enhancing viewer engagement across platforms.
- Conceptualized and executed 360° movie marketing plans, including digital, on-ground, and experiential activations.
- Fostered direct collaborations with directors and producers, delivering high-impact promotional strategies.
- Guided cross-functional teams across creative and servicing departments to meet campaign KPIs.

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## **Partner**

## Josh and Joshi | Mumbai | 2013 - 2019

- Co-founded the agency and grew client portfolio in entertainment and fashion, securing major accounts like Radio Mirchi and PlayStation.
- Delivered multi-city marketing campaigns including Mirchi Music Awards, Green Marathon, and Martin Garrix India Tour, Brian Adams the ultimate tour.
- Developed award-winning concepts such as Radio Mirchi's 'Spell Bee', India's largest spelling competition.
- Oversaw campaign budgets, media coordination, and strategic partnerships ensuring 100% timely execution.

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# **Account Director – Films & Corporate.**

# Marching Ants | Mumbai | 2011 - 2013

- Led a 12-member servicing team managing campaigns for Hollywood and Bollywood productions.
- Supervised end-to-end marketing deliverables including corporate videos, print media, and digital storytelling.
- Strengthened client relationships and ensured quality control for top brands like Jack & Jones and Viacom18.
- Managed and executed the budgeting, planning, and final delivery of photoshoots and video shoots for over 30 feature films and corporate videos

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#### **EDUCATION**

# Post Graduate Diploma in Business Administration (PGDBA) – Welingkar's | Mumbai | Oct 2019

Majored in Marketing as my specialization in the final year.

# Bachelor's in mass media (BMM) – 2005 Mumbai University | Mumbai | 2005

Specialization in Advertising

### **Certifications**

- Extensive online course on AI (Artificial Intelligence) learning.
- Extensive Course in Complete Digital Marketing covering Direct Mailing, Marketing Research, Google Analytics, Google AdWords, Social Media Marketing, Website designing etc.

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# **Portfolio and Online presence**

Blog page:

www.dushyykrights.com

Youtube channel:

www.youtube.com/@dushyantkhandge304

## **Extracurricular and Community Engagement:**

- Member, Rotary International
- Board of Director Club Service Projects (2024-2025)
- Board of Director Youth Service (2023-2024)
- Avid Reader & Blogger
- Amateur Cricketer IFCR Rotary Premier League (2023-2025)